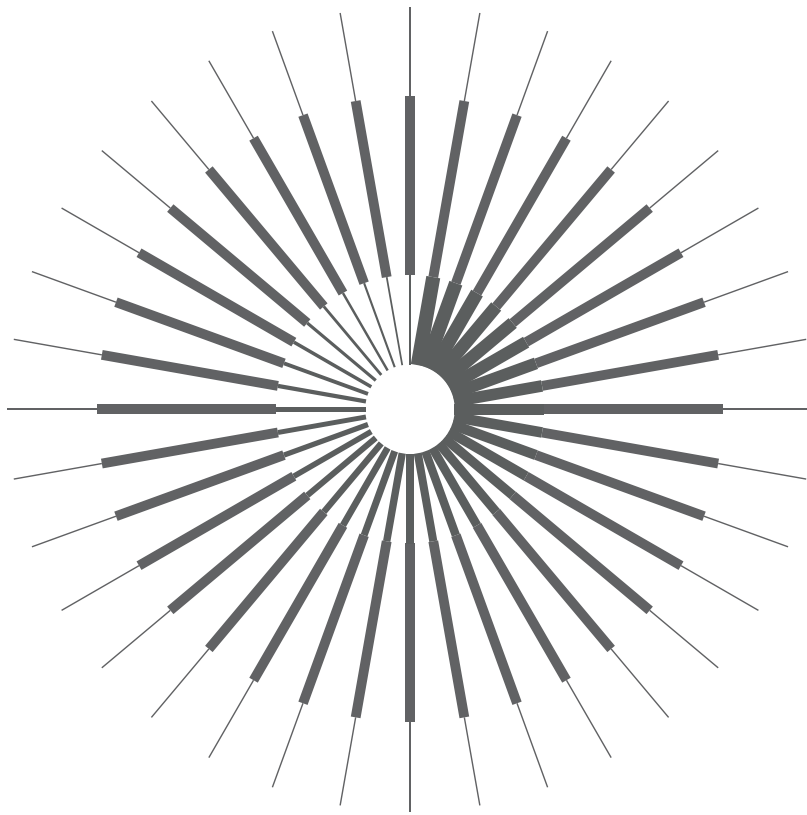


Make your move.

*Legal consulting with Peerpoint
in Asia and Australia.*



Peerpoint.

by ALLEN & OVERY

There is a new way to progress your career: your way.



Peerpoint are meeting the needs of a new breed of lawyer who wants more career control and choice.

Workers seizing control is a movement that is gaining traction right across the world of work. Many lawyers now define success as achieving greater diversity or agility rather than following the time-honoured, conventional career paths.

Legal consulting is a good solution if you are seeking a self-directed career. However, not all consultancies are the same. With Peerpoint, you have Allen & Overy behind you. With this comes access to the highest-level work, clients, resources and support.

Peerpoint is in the business of creating opportunities for lawyers to shape their own careers beyond the confines of the conventional.

You might want more variety in your work to deepen your expertise and, with an expanded skillset, gain a competitive edge. You might want more control over your time, to be able to balance professional and personal ambitions. Whatever your individual choices or needs, with Peerpoint, you will have the opportunity to set your own course and maintain the trajectory of your career as you move ahead.

Carolyn Aldous
Managing Director, Asia Pacific

Peerpoint.

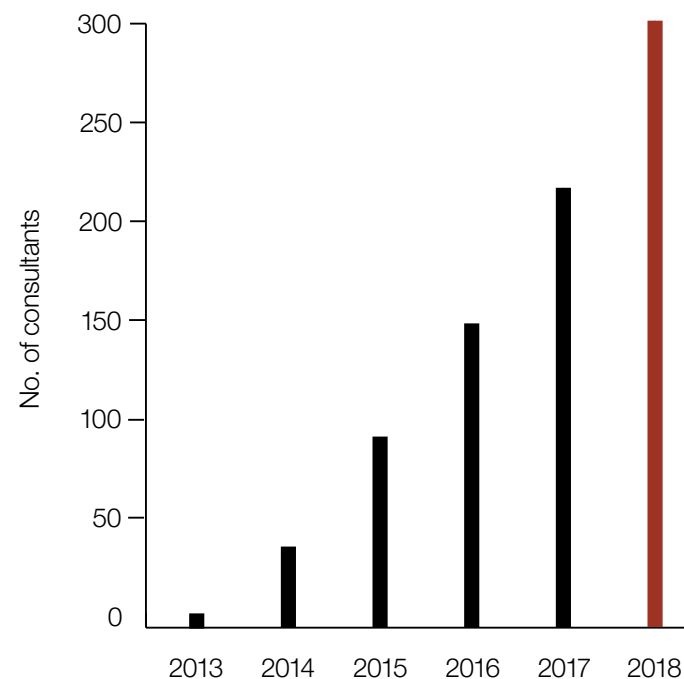
Peerpoint is Allen & Overy's global platform for self-directed consultant lawyers who want to access the best work, clients, resources and bespoke support. Peerpoint consultants are self-employed lawyers who work with A&O and directly with clients.

With Peerpoint, you access:

- high-level work with top-tier clients;
- optimal earning potential;
- resources from an international magic circle firm; and
- support tailored-to-you.

Peerpoint operates out of Amsterdam, Hong Kong, London, Singapore and Sydney and is enabling consultants to self-direct their careers. Since launching, we have managed over 200 placements with clients.

● The global Peerpoint panel is made up of over 300 lawyers



● 80% of consultants have eight or more years' post-qualification experience



● 79% of consultants have in-house or secondment experience



● 67% of consultants are not Allen & Overy alumni



The Peerpoint difference.



If we had to sum up what we offer, and what sets Peerpoint apart for our consultants, the above four words cover it. That and a close relationship with Allen & Overy. Whatever you want to achieve from your career, we actively support you. Your ambition is our ambition.

Working with Peerpoint.



Allen & Overy resources

As soon as you join our panel, you can access Allen & Overy resources including know-how, seminars and training.

You can also tap into a wealth of other external resources including PLC and LexisNexis, and events through the Peerpoint or A&O network.

Even if you are between assignments, our resources are always available to you.

Bespoke support

The key to your continued progress is matching you to the right opportunities. We work with you, one to one, to understand your skillset, experience and personality.

We push boundaries, thinking creatively on how to partner you with a variety of clients and assignments. By challenging clients to think differently about what they need, we open up new ways for you to extend and enrich your experience. Throughout, we support your choices and mentor you, to keep you heading in the direction you want to pursue.

The Peerpoint community

While you enjoy greater independence as a Peerpoint consultant, you are never on your own. You are part of a community of like-minded lawyers who have all chosen the self-directed route, and are keen to share their experiences and learn from each other.

For each assignment, we prepare a schedule detailing the agreed working arrangements. An invoice is put to Peerpoint for the work carried out under each assignment.

Setting up as a Peerpoint consultant varies from country to country but is usually a surprisingly fast and simple process. This involves some basic steps, all of which your accountant can help you with.

Read more about how to become a self-employed lawyer in Australia, Hong Kong and Singapore by visiting peerpoint.com/how-consulting-works

Client assignments.

As a Peerpoint consultant, you are in the driving seat when it comes to deciding how, when and where you work. Whether you are looking for a short-term assignment with Allen & Overy or a six-month placement with a client, we give you variety and control.

We offer you access to a wide range of top-tier clients and our client team works closely with you to understand your goals and ambitions and what you want to achieve with each role.

Variety you control

Client assignments can range from stepping into a team to support a project to taking on a senior management role, working on major transactions or regulatory change projects or implementation. Placements can span anything from two to six months, or more, in duration.

Most client assignments will require you to work at least four days a week. However, in some cases there may be the opportunity to secure some control over the number of days and location. You also may have the option of extending assignments if clients still need you, and you want to stay. Being a Peerpoint consultant allows you the ability to flex as circumstances require.

You also have the opportunity to work within A&O. This could be on an ad-hoc basis, supporting teams when needed or joining the practice groups for fixed periods to work on a deal.

Allen & Overy is with you all the way

As well as Peerpoint collaboration, you benefit from A&O support. Before an assignment interview, you can prepare for and discuss the role with an A&O relationship partner; and we ensure you have all you need to be up and running on day one of a role. We also schedule regular check-ins with both yourself and the client to ensure everything runs smoothly.

You always have a direct line to an A&O sponsoring and technical partner and the Peerpoint client team for help or advice.





Peerpoint consultants: a new breed of lawyer.

People become Peerpoint consultants for a variety of reasons, but all of them want to uphold and develop the quality of their career. All of our consultants are committed to making a real, valuable contribution and impact on clients.

Are you one of the new breed?

Do you want to:

- build on past experience and develop your skills in a new role or environment?
- try something new and challenge yourself?
- take a less predictable linear route to the top?
- continue to work for top clients and maintain the quality of your work?
- build and develop your career, but also bring balance into your life?
- take control of how and when you work?
- create more time for your family but still maintain a fulfilling career?
- ignite your love of law while trying new things, with new people?

If you answered yes to any of these questions, it sounds like you're one of the new breed.

Whatever your motivation for joining Peerpoint, you can define your success your way.

Our consultants.

The right people with the right skills and mindset.

Once you are invited to join the Peerpoint panel, you are in some of the very best company of your career. Our consultants are highly skilled, with top-tier careers, often with in-house or secondment backgrounds, and typically have at least four years' post-qualification experience.



Tim Coldman

“I was recently quoted as ‘living the dream’, and in many ways I am.”

With a background in capital markets and cash equities law, Tim joined Peerpoint whilst in Hong Kong, and shortly after, began his first assignment working in-house for an international financial institution in Sydney.

“I have extensive experience in the UK, Singapore, Japan, Hong Kong and now Australia, and consulting through Peerpoint has enabled me to continue my passion of living and working in new countries. Now at a senior level in my career, I felt it important to realign my work/life balance. Consultancy has given me the freedom to take downtime between assignments to pursue personal interests be that family, sport, travel and my business ventures.

“Control aside, there is great value in gaining experience across a range of firms, taking up different opportunities, having exposure to a variety of people, work environments and developing new skills. Having the Allen & Overy brand behind me is a major plus. Being an A&O alumni made Peerpoint a natural fit, yet its support – the induction training, access to the A&O research library and having the support of the Partners to call upon – is what made Peerpoint stand out for me.

“I was recently quoted as ‘living the dream’, and in many ways I am. I’m part of a magic circle law firm with access to top-rate assignments, the opportunity to travel and invites to the social calendar. Yet crucially I have control over my career, enabling me the time and space for other opportunities alongside my career in law. And that’s quite a gratifying place to be.”



Tiffany Lee

Tiffany specialises in litigation and financial regulation, and trained and worked in private practice in Hong Kong for nine years, before moving in-house to work for an investment bank. She eventually sought more variety over the type of work she did and wanted more control over her working hours.

“My first consultancy assignment was within the Allen & Overy Hong Kong office, working on contentious financial regulatory investigations. It was a great experience working as part of the team alongside A&O associates. Peerpoint works with high-calibre, international clients, which gives me access to challenging, top-tier work. It also presents opportunities for me to work outside of litigation and investigations.

Peerpoint also gave Tiffany access to A&O resources, such as in-house seminars, know-how and events, as well as opportunities to network among the consultants.

“For me, consulting with Peerpoint has given me a greater work-life balance, and has enabled me to pursue my Japanese language studies. With a more flexible working structure, I have also had more time to travel and explore Japanese culture, which has provided me with a really valuable opportunity, that most likely would not have been possible within a permanent role.”



Amrik Tumber

Specialising in M&A, capital markets and debt financing law by day, Amrik was also trying to launch his acting career, which placed him in rather a unique position. It was this, in fact, that prompted his joining of the Peerpoint panel.

“Peerpoint has a sophisticated set-up and provided a viable way for me not only to take periods of time between assignments to focus on my acting, but rather to pursue both careers simultaneously. Peerpoint is solutions-focused, facilitating the needs of the client assignment, while encouraging the professional and personal ambitions of the consultant. There has been total transparency around my commitments, and I’ve found Peerpoint and the clients to be both receptive of, and interested in, my acting work.

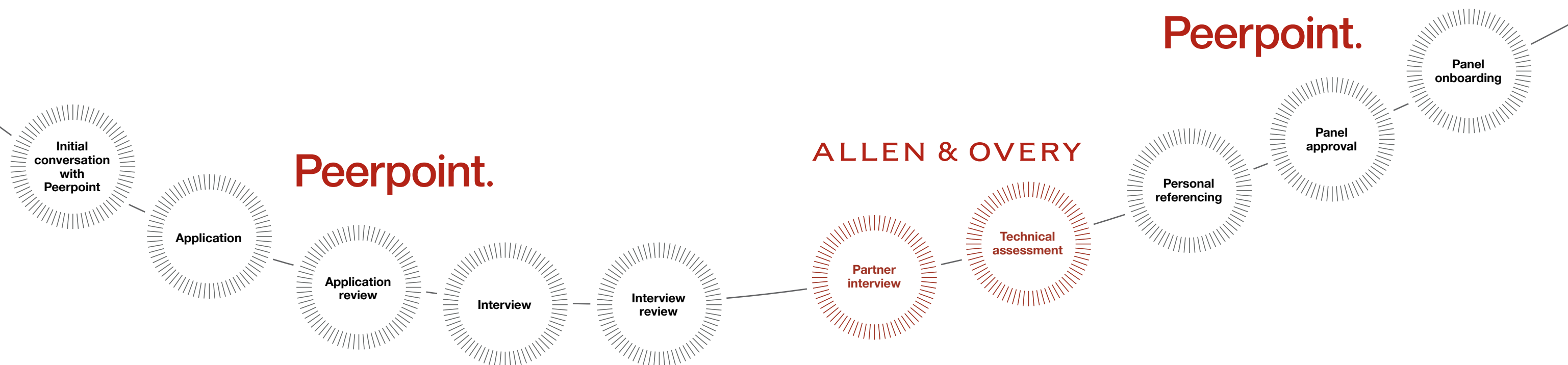
“As lawyers we tend to be risk-averse, yet taking the step into consultancy can provide so much freedom and opportunity. It’s exciting working for different clients and learning about their organisations in a way in which you may not within a permanent role.

“It provides an opportunity to not only expand your business and legal network but also to leverage from A&O’s contacts and relationships. A&O also has an impressive international network, meaning they are well placed to support foreign lawyers in their relocation plans, or in gaining international exposure.

“Peerpoint engenders a huge amount of respect for what lawyers are trying to achieve in their personal and professional lives, and that’s really refreshing to see.”

“Peerpoint engenders a huge amount of respect for what lawyers are trying to achieve in their personal and professional lives.”

Your journey to us.



Our rigorous recruitment process is your first experience of how we support you as a consultant. It is a vital part of understanding your ambitions and skills, so that we can find you the right client and assignment fit. It also enables you to decide if we are the right fit for you.

We only invite you to join us when we see a demand for your particular expertise. We also want to make sure there is a good chance we can provide you with consistent work. Of course, you may also wish to find other ways to secure work, which is fine as you do not have to work exclusively with us.

While we cannot guarantee work, we are fully invested in supporting you achieving your goals.



Make your move.

Taking a different path is not always an easy or instant decision, so we recommend getting in touch to talk to us first. Our resourcing manager Nicole Woodward can discuss whether

Peerpoint is the right choice for you now or in future, talk you through the process for becoming a Peerpoint consultant, and how you can apply (in confidence, of course).



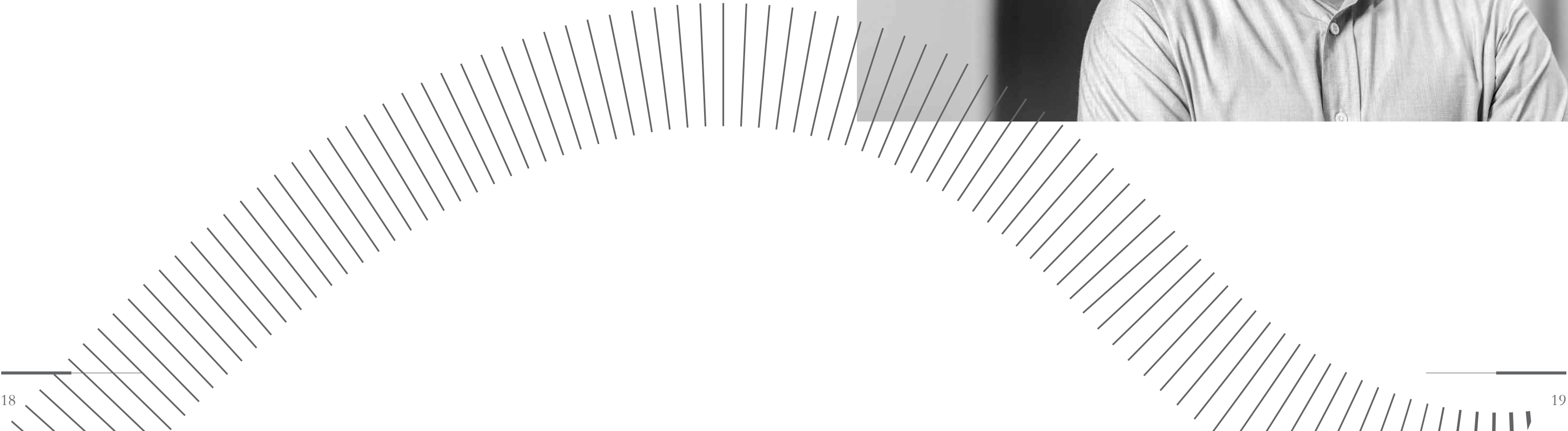
What next?

For further information about working with Peerpoint, please contact:

Carolyn Aldous
Managing Director – Asia Pacific
Tel +612 9373 7735
carolyn.aldous@allenoververy.com

Stephanie Szeto
Senior Business Manager – Asia Pacific
Tel +852 2974 6978
stephanie.szeto@allenoververy.com

Nicole Woodward
Resourcing Manager – Asia Pacific
Tel +612 9373 7734
nicole.woodward@allenoververy.com



FOR MORE INFORMATION PLEASE VISIT:

Web:

peerpoint.com

Follow us on:

LinkedIn: [linkedin.com/company/peerpoint](https://www.linkedin.com/company/peerpoint)

Twitter: [@Peerpoint](https://twitter.com/Peerpoint)

Peerpoint Asia Pacific offices:

Allen & Overy	Allen & Overy	Allen & Overy
Level 25	9th Floor	50 Collyer Quay
85 Castlereagh Street	Three Exchange Square	#09-01 OUE Bayfront
Sydney	Central	Singapore
NSW 2000	Hong Kong	049321
Australia	China and Hong Kong	Singapore
Tel +61 2 9373 7700	Tel +852 2974 7000	Tel +65 6671 6000

Allen & Overy means Allen & Overy LLP and/or its affiliated undertakings. The term **partner** is used to refer to a member of Allen & Overy LLP or an employee or consultant with equivalent standing and qualifications or an individual with equivalent status in one of Allen & Overy LLP's affiliated undertakings.